

## Key Information Document – CFD on Equity

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Manufacturer:** Scope Markets SA (PTY) Ltd

Registration Number 2016/137466/07

(FSP No. 47025)

Principal place of business: Future Space, 96 Rivonia Road, Sandton, Gauteng 2196.

**Supervised Authority:** Financial Sector Conduct Authority of South Africa ('FSCA').  
Riverwalk Office Park, Block B, 41 Matroosberg Road, Ashlea Gardens, Pretoria, 0081



**You are about to purchase a complex product which is difficult to understand and carry high risk of loss of your entire invested capital**

### Product Description

Contracts For Differences (CFDs), are complex financial products in accordance with the applicable law. They are traded on an 'over-the-counter ('OTC') basis and not through a regulated market. CFDs, which are agreements to exchange the difference in value of a particular underlying instrument between the time at which the agreement is entered into and the time at which it is closed, allowing the investors to replicate the economic effect of trading in particular currencies or other asset classes without requiring actual ownership. An investor has the choice to buy the CFD to benefit from rising equity prices; or to sell the CFD to benefit from falling equity prices. When trading CFDs there is no physical exchange of assets; therefore, financial settlement results from the difference at the time the position is closed and the price of the underlying asset (formulated by the Counterparty) at the time the position is opened. The most common underlying assets include stocks, commodities, currencies and market indices.

The amount of any profit or loss made on a CFD trade will be determined by:

- (a) The difference between the opening trade price and the price when you close the trade;
- (b) The units traded;
- (c) Any adjustments in respect of the CFD, for example where a dividend is paid on an underlying share/index;
- (d) Any holding costs or commissions relating to the CFD;
- (e) The tick or pip value of the traded instrument;

In order for a position to be opened an investor should have sufficient funds in the trading account to cover the required margin for that position. The margin required for the various CFDs can be found on our website and/or platform. When a position is closed, the investor gains the difference between the market value of the underlying asset at the time of closing the position, if:  
When holding a long position (buying a CFD), the price at the time the position closes, is higher than the price at the time the position was opened, which is automatically converted to the trading account currency; or  
When holding a short position (selling a CFD), the price, at the time the position closes, is lower than the price at the time the position was opened, which is automatically converted to the trading account currency

To close an open 'buy' or 'long' CFD you sell it, and to close an open 'short' or 'sold' CFD you buy it. With most CFDs you can hold the position for as long as you like which may be for less than a day, or for months. The Closing Level will be the last available price at or prior to the close or the applicable official closing quotation or value in the relevant underlying market as reported in the platform; minus any commission or spread which is applied to the CFD when it is closed.

### Leverage and Margin

CFDs are leveraged financial instruments, which allow the investor to trade on higher exposures on the underlying assets compared to the invested amounts. With CFDs, you only have to put in a portion of the market value of the underlying instrument when making a trade. The leverage usually is specified as a ratio, such as 1:25, 1:50, 1:100 or 1:200. This means that you can trade with amounts proportionally higher than you could invest in a particular CFD. Initial margin is the amount required by the investor to open a certain position in CFDs and is expressed as a percentage of the nominal exposure. The lower the percentage the higher the financial leverage.

**Examples:**

*An investor wishes to purchase 100 shares of General Electric CFD SHARE at price EUR 133.380 with margin requirement 20% (which is equal to 1:5 leverage) for that instrument. This requires for the investor to place a margin of:*

100 contracts \* market price EUR 133.380 / leverage (5) = EUR 2,667.60.

Or equivalently:

100 contracts \* market price USD 133.38 \* margin requirement (20%) = 2,667.60 USD

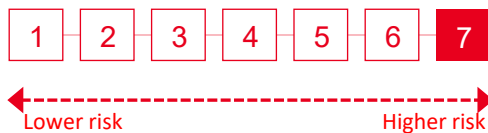
*This margin requirement is then converted to Account Currency.*

### Intended retail investor

Trading in this product will not be appropriate for everyone. This product would commonly be used by persons who want to generally gain short term exposures to financial instruments/markets; are using (trading with) money which they can afford to lose; have a diversified investment and savings portfolio; have a high risk tolerance; and understand the impact of and risks associated with margin trading.

### What are the risks and what could I get in return?

#### Risk Indicator



The risk indicator assumes that you may not be able to buy or sell your CFD at the price you wanted to due to volatility of the market or you may have to buy or sell your CFD at a price that significantly impacts how much you will get in return.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It is shown how you may experience losses, due to volatility of the CFDs. We have classified this product as 7 out of 7, which is the highest risk class. This rates the potential losses from future performance of the product at a very high level.

CFDs are traded on margin and carry a risk of losing all your invested capital. Before deciding to trade on margin products you should consider your investment objectives, risk tolerance and your level of experience on these products. Trading with high leverage level can either be against you or for you. You should be aware of all risks associated with regards to products that are traded on margin and seek independent advice, if necessary.

### Account Performance Scenarios

**Market developments in the future cannot be accurately predicted. The scenarios shown below are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.**

The scenarios below demonstrate how your investment could perform in different events. The results below should not be considered as exact indicators or recommendations whatsoever and does not include difference types of charges that may apply to your account. Therefore, your account performance (positive or negative) depends on various factors, for instance how long you hold your position(s).

Equity CFD		General Electric	
Opening Price	P		133.380
Trade size (per CFD)	TS		100 Shares
Margin percentage	M		20% (Leverage 1:5)
Margin Required	MR=P x TS x M		EUR 2,667.60
Notional value of the trade	TN=MR/M = P x TS		Profit & Loss calculation: EUR (Variable currency)
Account Currency			EUR

Long Performance Scenario	Account Performance	Closing Price	Profit/Loss (Account currency)	Short Performance Scenario	Account Performance	Closing price	Profit/Loss (Account Currency)
Favorable	3%	137.38	+400.14 EUR	Favorable	3%	129.38	+400.14 EUR
Moderate	1.5%	135.38	+200.07 EUR	Moderate	1.5%	131.38	+200.07 EUR
Unfavorable	-2.80%	129.65	-373.46 EUR	Unfavorable	-2.80%	137.11	-373.46 EUR
Stress	-5%	126.71	-666.90 EUR	Stress	-5%	140.05	-666.90 EUR

### Trading Charges/Fees

Before you start trading CFDs on a Stock you should familiarize yourself with all costs associated with trading. These charges will reduce any net profit or increase your losses. More information can be found in our website and/or platform.

<b>One-off costs</b>	Spread	The difference between the buy and sell price is called the spread. This cost is realized each time you open and close a trade.
	Commissions	<p>This is a commission charged when you buy or sell a CFD on an Equity based on the notional value of the trade.</p> <p>An investor opened and closed 10 Contracts of Apple Share. For example, the Company charges USD 5, as commissions, per completed Lot (1 Contract = 1 lot), open and close a 10 Lots for Apple Share. Therefore, the investor will be charged every time with USD 5 per completed Lot (10 lots will be charged 50 USD). The calculation used is 'Trade size in base currency converted in USD X USD 5 (to be converted in the account currency).</p>
<b>On-going costs</b>	Financing costs (swaps)	<p>Swaps are charges, which are incurred when a trade is kept overnight, to reflect the cost of funding your trade. Both long ('buy) and short ('sell) positions are subject to daily swap, which may be in favor of the client or against him/her depending on the instrument.</p> <p>Example: A Client, has a long position of 1000 Shares of Apple stock and his account is denominated in USD. The swap rates are 0.012 points for short position and 0.004 for long position. Therefore, the calculation will be as follows: Swap = <math>((1000 * 0.004 * 1) = \text{USD } 4</math></p> <p>The calculation form for swaps is as follows <u>Swap</u>: Number of Shares * Swap Rate * Number of nights</p>

### How long should I hold it and can I take money out early?

There is no recommended holding period, no cancellation period and therefore no cancellation fees. You can open and close a CFD at any time during market hours.

#### **How can I complain?**

The retail investors may submit their complaints or grievances in relation to CFDs, using the [“Complaint Form”](#), to the Compliance department. The “Complaint Form” may be submitted to the Company by email ( [complaints@scopemarkets.co.za](mailto:complaints@scopemarkets.co.za) ), or by post (Future Space, 96 Rivonia Road, Sandton, Gauteng 2196). For further details, the investors should refer to Complaint Handling Form in the Company’s website.

#### **Other relevant information**

The retail investors must ensure that they have read and understood all the [legal documents](#) of the Company such as the Risk Disclosure, Order Execution Policy, Conflict of Interest Policy and Privacy Disclosure displayed in the legal section of our website. These are important documents for you to read and understand prior to opening an account and start trading with the Company.